

KAUSHLESH BIYANI
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EXPERIENCE

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| HSBC/Beneficial Finance
<i>Assistant Manager</i> | Austin, Texas
April 2006 – Present |
| <ul style="list-style-type: none">• Managing branch offices overseeing sales, compliance & branch operations in various branches in Texas, Louisiana and New Jersey. Driving branch real estate loan productivity by over 130%; auto loan productivity by 100%; and insurance sales by over 100%.• Soliciting mortgage loans, automobile loans, personal loans, insurance products and value adds to new and existing customers.• Building new customer relationships through execution of my sales initiatives, telemarketing and cross selling new and existing customers. | |
| GotNinja.Com
<i>Owner</i> | Austin, Texas
May 2005 – Present |
| <ul style="list-style-type: none">• Specializing in website design, search engine optimization, web hosting, corporate ID, corporate branding and print solutions.• Meeting web accessibility (Section 508 of the Rehabilitation Act of 1973) standards.• Clients include University of Texas Colleges, Research Institutes, Professors and businesses across USA and India. | |
| Dept of Government, The University of Texas at Austin
<i>Research Assistant</i> | Austin, Texas
May 2005 – Dec 2005 |
| <ul style="list-style-type: none">• Investigated and wrote memos on boundary control and coordination in Sub-Saharan Africa.• Researched the influence of post 9/11 US Aid on US public opinion abroad. | |
| School of Nursing, The University of Texas at Austin
<i>Webmaster/Computer Assistant</i> | Austin, Texas
Oct 2003 – April 2006 |
| <ul style="list-style-type: none">• Maintained, updated and designed the UT School of Nursing website. | |

- Design projects included redesign of the entire School of Nursing website, New Faculty web page template and Floor Plans template.
- Assisted with computer and network maintenance, installation and troubleshooting.

Merrill Lynch

Austin, Texas

Private Client Intern

May 2003 – Aug 2003

- Analyzed fund management performance by conducting research of NYSE companies.
- Marketed to existing and prospective clients, solicited and developed new clientele, and managed client contact.
- Provided financial solutions to high-net worth individuals and small to mid-size businesses.

UT Tower Tours, The University of Texas at Austin

Austin, Texas

Tour Guide

May 2003 – Oct 2003

- Conducted and guided the UT Tower Observation Deck tours.

Texas Union Building, The University of Texas at Austin

Austin, Texas

Building Manager

Oct 2002 – Oct 2003

- Researched, coordinated and resolved customer service, housekeeping, maintenance, catering, audio-visual and security issues.
- Interacted daily with senior level management and UT Police Department officers and students.

Center for the Study of Ethics in Professions

Chicago, Illinois

Web Developer

May 2002 – July 2002

- Updated and catalogued the CSEP website - <http://www.iit.edu/departments/csep>

EDUCATION

B.A., Economics (Business Economics Program)

December 2005

The University of Texas at Austin

Minors: Asian Studies, Computer Science, Government, and Mathematics.